

Letter of Bid

Date of this Bid submission: 03.11.2020

RFB No.: MK/ERCPC # 1.1.7

To: Ministry of Labour and Social policy of the Republic of North Macedonia

- (a) **No reservations:** We have examined and have no reservations to the bidding document, including Addenda issued in accordance with Instructions to Bidders (ITB 8);
- (b) **Eligibility:** We meet the eligibility requirements and have no conflict of interest in accordance with ITB 4;
- (c) **Bid/Proposal-Securing Declaration:** We have not been suspended nor declared ineligible by the Purchaser based on execution of a Bid-Securing Declaration or Proposal-Securing Declaration in the Purchaser's Country in accordance with ITB 4.7;
- (d) **Conformity:** We offer to supply in conformity with the bidding document and in accordance with the Delivery Schedules specified in the Schedule of Requirements the following Goods: *[insert a brief description of the Goods and Related Services]*;
- (e) **Bid Price:** The total price of our Bid, excluding any discounts offered in item (f) below is:

Option 1, in case of one lot: Total price is: *[insert the total price of the Bid in words and figures, indicating the various amounts and the respective currencies]*;

Or

Option 2, in case of multiple lots: (a) Total price of each lot *[insert the total price of each lot in words and figures, indicating the various amounts and the respective currencies]*; and (b) Total price of all lots (sum of all lots) *[insert the total price of all lots in words and figures, indicating the various amounts and the respective currencies]*;

- (f) **Discounts:** The discounts offered and the methodology for their application are:
 - (i) The discounts offered are: *[Specify in detail each discount offered.]*

- (ii) The exact method of calculations to determine the net price after application of discounts is shown below: [*Specify in detail the method that shall be used to apply the discounts*];
- (g) **Bid Validity Period:** Our Bid shall be valid for the period specified in BDS 18.1 (as amended, if applicable) from the date fixed for the Bid submission deadline specified in BDS 22.1 (as amended, if applicable), and it shall remain binding upon us and may be accepted at any time before the expiration of that period;
- (h) **Performance Security:** If our Bid is accepted, we commit to obtain a performance security in accordance with the bidding document;
- (i) **One Bid per Bidder:** We are not submitting any other Bid(s) as an individual Bidder, and we are not participating in any other Bid(s) as a Joint Venture member, or as a subcontractor, and meet the requirements of ITB 4.3, other than alternative Bids submitted in accordance with ITB 13;
- (j) **Suspension and Debarment:** We, along with any of our subcontractors, suppliers, consultants, manufacturers, or service providers for any part of the contract, are not subject to, and not controlled by any entity or individual that is subject to, a temporary suspension or a debarment imposed by the World Bank Group or a debarment imposed by the World Bank Group in accordance with the Agreement for Mutual Enforcement of Debarment Decisions between the World Bank and other development banks. Further, we are not ineligible under the Purchaser's Country laws or official regulations or pursuant to a decision of the United Nations Security Council;
- (k) **State-owned enterprise or institution:** [*We are not a state-owned enterprise or institution*]
- (l) **Commissions, gratuities, fees:** We have paid, or will pay the following commissions, gratuities, or fees with respect to the Bidding process or execution of the Contract: [*insert complete name of each Recipient, its full address, the reason for which each commission or gratuity was paid and the amount and currency of each such commission or gratuity*]

Name of Recipient	Address	Reason	Amount

(If none has been paid or is to be paid, indicate "none.")

- (m) **Binding Contract:** We understand that this Bid, together with your written acceptance thereof included in your Letter of Acceptance, shall constitute a binding contract between us, until a formal contract is prepared and executed;

Handwritten signature/initials in blue ink.

- (n) **Purchaser Not Bound to Accept:** We understand that you are not bound to accept the lowest evaluated cost Bid, the Most Advantageous Bid or any other Bid that you may receive; and
- (o) **Fraud and Corruption:** We hereby certify that we have taken steps to ensure that no person acting for us or on our behalf engages in any type of Fraud and Corruption.

Name of the Bidder: KEN PANEL MONTING

Name of the person duly authorized to sign the Bid on behalf of the Bidder: Lidija Gjorgjievska

Title of the person signing the Bid: Owner

Signature of the person named above:



Date signed 03 day of 11, 2020

*: In the case of the Bid submitted by a Joint Venture specify the name of the Joint Venture as Bidder.

**: Person signing the Bid shall have the power of attorney given by the Bidder. The power of attorney shall be attached with the Bid Schedules.



Bidder Information Form

[The Bidder shall fill in this Form in accordance with the instructions indicated below. No alterations to its format shall be permitted and no substitutions shall be accepted.]

Date: 03.11.2020

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Page _____ of _____ pages

1. Bidder's Name KEN PANELMONTING
2. In case of JV, legal name of each member: <i>[insert legal name of each member in JV]</i>
3. Bidder's actual or intended country of registration: R.N. Macedonia
4. Bidder's year of registration: 2013
5. Bidder's Address in country of registration: Gornovranovska 186 b, Skopje
6. Bidder's Authorized Representative Information Name: Vlatko Serafimovski Address: <i>Gornovranovska 70, Skopje</i> Telephone/Fax numbers: +389 78 301 868 Email Address: contact@kenpanel.mk vlatko_serafimovski@hotmail.com
7. Attached are copies of original documents of <i>[check the box(es) of the attached original documents]</i> <input type="checkbox"/> Articles of Incorporation (or equivalent documents of constitution or association), and/or documents of registration of the legal entity named above, in accordance with ITB 4.4. <input type="checkbox"/> In case of JV, letter of intent to form JV or JV agreement, in accordance with ITB 4.1. <input type="checkbox"/> In case of state-owned enterprise or institution, in accordance with ITB 4.6 documents establishing: <ul style="list-style-type: none"> • Legal and financial autonomy • Operation under commercial law • Establishing that the Bidder is not under the supervision of the Purchaser
8. Included are the organizational chart, a list of Board of Directors, and the beneficial ownership. <i>[If required under BDS ITB 45.1, the successful Bidder shall provide additional information on beneficial ownership, using the Beneficial Ownership Disclosure Form.]</i>

Bider
 2/11/20
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Manufacturer's Authorization

[The Bidder shall require the Manufacturer to fill in this Form in accordance with the instructions indicated. This letter of authorization should be on the letterhead of the Manufacturer and should be signed by a person with the proper authority to sign documents that are binding on the Manufacturer. The Bidder shall include it in its Bid, if so indicated in the BDS.]

Date: **03.11.2020**
RFB No.: MK/ERCP # 1.1.7

To: Ministry of Labour and Social Policy of the Republic of North Macedonia

WHEREAS

We **KEN PANEL MONTING DOOEL SKOPJE**, who are official manufacturers of **containers**, having factories at **Gornovranovska 70, Skopje**, do hereby authorize **KEN PANEL MONTING DOOEL SKOPJE** to submit a Bid the purpose of which is to provide the following Goods, manufactured by us **containers** and to subsequently negotiate and sign the Contract.

We hereby extend our full guarantee and warranty in accordance with Clause 28 of the General Conditions of Contract, with respect to the Goods offered by the above firm.

Signed: _____



Name: **Vlatko Serafimovski**

Title: **Sales Manager**

Dated on 03 day of 11, 2020

Price and Completion Schedule - Related Services -Not applicable

Currencies in accordance with ITB15

Date: 03.11.2020
 RFB No: _____
 Alternative No: _____
 Page No° of _____

1	2	3	4	5	6	7
Service No	Description of Services (excludes inland transportation and other services required in the Purchaser's Country to convey the goods to their final destination)	Country of Origin	Delivery Date at place of final destination	Quantity and physical unit	Unit price	Total Price per Service (Col. 5*6 or estimate)
[insert number of the Service]	[insert name of Services]	[insert country of origin of the Services]	[insert delivery date at place of final destination per Service]	[insert number of units to be supplied and name of the physical unit]	[insert unit price per item]	[insert total price per item]
1	TYPE 1	MKD	90 days after order	19	645 750 MKD	12 620 750
2	TYPE 2	MKD	90 days after order	19	355 500MKD	6 577 800
Total Bid Price						19 198 550 MKD

Name of Bidder **KEN PANEL MONTING** Signature of Bidder _____ Date **03.11.2020**



Price Schedule: Goods Manufactured in the Purchaser's Country

Purchaser's Country _____

(Group A and B Bids)

Date: 03.11.2020

RFB No: _____

Alternative No: _____

Page No: _____ of _____

Currencies in accordance with ITB15

1	2	3	4	5	6	7	8	9	10
Line Item No	Description of Goods	Delivery Date as defined by Incoterms	Quantity - peaces	Unit price EXW	Total EXW price per line item (Col. 4x5)	Price per line item for inland transportation and other services required in the Purchaser's Country to convey the Goods to their final destination	Cost of local labor, raw materials and components from origin in the Purchaser's Country % of Col. 5	Sales and other taxes payable per line item if Contract is awarded (in accordance with ITB 14.8(a)(ii))	Total Price per line item without Sales and other taxes (Col. 6+7)
[insert number of the item]	[insert name of Good]	[insert quoted Delivery Date]	[insert number of units to be supplied and name of the physical unit]	[insert EXW unit price]	[insert total EXW price per line item]	[insert the corresponding price per line item]	[insert cost of local labor, raw material and components from within the Purchase's country as a % of the EXW price per line item]	[insert sales and other taxes payable per line item if Contract is awarded]	[insert total price per item]
1	Type 1 – Construction, transport and montage of modular prefabricated containers – (entrance for patients and reception desk) – “turn key” project; dimensions: 6000 mm length, 4800 mm width	90 days after order	19	645 750,00 MKD	12 269 250 MKD	351 500 MKD		2 271 735 MKD	12 620 750 MKD

	and 2600 mm height (external dimension) or „equivalent“.								
2	Type 2 – Construction, transport and montage of modular prefabricated containers (reception/administration) – “turn key” project; dimensions: 2400 mm length, 6000 mm width and 2600 mm height (external dimension) or „equivalent“.	90 days after order	19	335 500 MKD	6 374 500 MKD	203 300 MKD		1 184 004 MKD	6 577 800 MKD
3	Type 3 – Construction, transport and montage of modular prefabricated containers – (P2 lab, preparing area, biosafety cabinet, tampon zone, toilet and wardrobe) – “turn key” project; dimensions: 6000 mm length, 7200 mm width and 2600 mm height (external dimension) or „equivalent“.		19						
4	Type 4 – Construction, transport and montage of modular prefabricated containers – (men/women toilets with wardrobe – toilet and shower) – “turn key” project; dimensions: 2400mm length, 6000 mm width and 2600 mm height (external dimension) or „equivalent“.		38						
5	Type 5 – Construction, transport and montage of modular prefabricated containers – (doctor’s office) – “turn key” project; dimensions: 4800 mm length, 6000 mm and 2600 mm height (external dimension) or „equivalent“.		19						

		19								
<p>Type 6 – Construction, transport and montage of modular prefabricated containers – (triage office for interventions and X-ray) – “turn key” project; dimensions: 9600 mm length, 6000 mm width and 2600 mm height (external dimension) or „equivalent“.</p>										
<p>Type 7 – Construction, transport and montage of modular prefabricated containers – (isolation room) – “turn key” project; dimensions: 2400 mm length, 6000 mm width and 2600 mm height (external dimension) or „equivalent“.</p>		19								
<p>Type 8 – Construction, transport and montage of modular prefabricated containers – (hospital inpatient room for patients with mild clinical condition) – “turn key” project; dimensions: 7200 mm length 6000 mm width and 2600 mm height (external dimension) or „equivalent“.</p>		54								
<p>Type 9 – Construction, transport and montage of modular prefabricated containers – (hospital inpatient room for patients with severe clinical condition) – “turn key” project; dimensions: 9600 mm length, 6000 mm width and 2600 mm height (external dimension) or „equivalent“.</p>		30								

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10	<p>Type 10 – Construction, transport and montage of modular prefabricated containers – (men/women toilets with 3 sinks, 2 toilet bowls, cabinet for persons with disabilities) – “turn key” project; dimensions: 2400 mm length, 6000 mm width and 2600 mm height (external dimension) or „equivalent “.</p>		35								
11	<p>Type 11 – Construction, transport and montage of modular prefabricated containers (hallway – stationary department) – “turn key” project; dimensions: length according to the disposition of the drawings with 2400 mm width and height 2600 mm (external dimension) or „equivalent “.</p>		19 pcs								
12	<p>Type 12 – Construction, transport and montage of modular prefabricated containers – (hallway – clean department) – “turn key” project; dimensions: 2400 mm length, 6000 mm width and 2600 mm height (external dimension) or „equivalent “.</p>		19								
13	<p>Type 13 – Construction, transport and montage of modular prefabricated containers – (hallway – triage department) – “turn key” project; dimensions: 12000 mm</p>		19								

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<p>the ground.</p> <ul style="list-style-type: none"> - Procurement, transport and embankment of gravel under the ground slab (foundation), including applying, planning and inserting with vibrations d = 10-20cm until minimum bearing capacity. - Construction of reinforced concrete ground slab, d = 20cm, approximately according to the drawings attached herein. - Insertion of water supply and sanitation plug to the facility - Providing pedestrian access routes 										
<p>Total Bid Price</p>									<p>19 198 550</p>	<p>MKD</p>

Name of Bidder **KEN PANEL MONTING** Signature of Bidder _____



Date **03.11.2020**

